



PRESS RELEASE



February 21, 2008

RENAULT and SITA (SUEZ GROUP) seek to join forces to develop end of life vehicle recycling in France

- **In a world first, three complementary companies – RENAULT, SITA and INDRA – are looking to pool their respective expertise and resources. Their aim is to ensure the success, from both the economical and environmental viewpoints, of a sector which is currently undergoing extensive changes. The joint venture's development is expected to lead to a largely self-financed investment of €100 million over a period of five years.**
- **RENAULT and SITA FRANCE, a subsidiary of SUEZ ENVIRONNEMENT, are pleased to announce a project to form an equally-owned joint venture aimed at speeding up the development of end of life vehicle (ELV) treatment in France.**
- **To assist its development, this joint venture would take control of INDRA INVESTISSEMENT SAS, a company which has been active in the dismantling of vehicles for more than 20 years and which has been behind some of the industry's most innovative solutions.**

Target: effective recovery of 95 per cent of all vehicles by 2015

The pooling of the complementary expertise of RENAULT, SITA, INDRA and their partners targets 95 per cent recovery by 2015 (see Figure) as ecologically and economically as possible. Every one of these companies shares the same will to improve rates of re-use using existing methods and processes currently being investigated, notably in the field of recycling materials recovered from end of life vehicles. The current trend towards higher raw material prices has encouraged these players to make further commitments still in this domain. The bid to achieve the announced targets by 2015 needs to begin today and will call for increased cooperation between all the parties concerned, both within the sector and within the automobile industry. Indeed, it is in this spirit that prevailed during the gestation and setting up of this project.

RENAULT: the RENAULT eco² appellation stands out as a clear commitment which recognizes the importance of automobile-related stakes regarding the environment

RENAULT is aware of both the ecological issues at stake and its responsibilities as a carmaker. In 1995, it introduced an ambitious international environmental policy taking into account the full lifecycle of vehicles, from their design to the end of their useful life.

An aspect of RENAULT's strategy is its RENAULT eco² appellation which takes both ecological and economical considerations into account to ensure that the progress made benefits as many people as possible. The same approach now needs to be applied to the recycling and recoverability of end-of-life products.

An acclaimed lead in the domain of recycled plastics

For more than 10 years, RENAULT has designed its cars to be easily dismantled and recoverable at the end of their useful life. Indeed, RENAULT played a significant part in the emergence of the first operations aimed at recycling high tech plastics, with joint input from RENAULT engineers, recyclers and suppliers. A minimum of five per cent of the plastics that make up the models which benefit from the RENAULT eco² appellation are sourced from recycling. In the case of Laguna III, which is the most recent vehicle to come off the line and which has been on sale since October 2007, the rate is a record 17 per cent (35kg) and concerns more than 100 plastic components on every vehicle.

RENAULT steps up its commitment

Today sees RENAULT begin a new phase in the development of projects and partnerships worldwide aimed at speeding up the establishment of systems concerning the recoverability of end of life products and developing other emerging environment-related activities. Renault is considering participating in this joint venture via an existing operation which will specialize in environment-related projects and which will be known as Renault Environnement.

In the world of automotive recycling, RENAULT is the first carmaker to make such a strong and direct pledge to the sector's operators to achieve the degree of performance in terms of the environment required by the company. This commitment is founded on a wish to see the sector develop profitably and open to all the other parties concerned.

SITA is already active in the ELV sector in association with INDRA since 1999 and seeks to continue its development through the dismantling and recycling of complex products

SITA is a subsidiary of SUEZ ENVIRONNEMENT and Europe's leading global waste management specialist. In addition to its traditional activities of collecting, sorting, treating and eliminating waste, SITA is also accruing unique expertise in the recovery, recycling and production of quality secondary raw materials backed by significant investment in increasingly efficient tools.

SITA RECYCLAGE, a leading player in the French recycling industry

SITA RECYCLAGE was founded in 2006 with a view to federating the different players operating in the recycling industry. It has already produced some 2.6 million tonnes of secondary raw materials, including 270,000 tonnes of metals, 100,000 tonnes of plastics and 90,000 tonnes of tyres and other rubber products. This activity has earned it revenues of €400 million, while its 1,300 employees work out of 40 industrial sites in France.

SITA: ambitions for recycling on an industrial scale

SITA's forward thinking has seen it evaluate and introduce innovative dismantling and recycling processes on an industrial scale upstream of the regulations. In addition to the setting up of new recycling units specializing in plastics, tyres and cables, its expertise also extends to complex products like planes, ships, end of life vehicles and WEEE (Waste Electrical and Electronic Equipment). These skills have given SITA the means to establish genuine partnerships with such leading companies as RENAULT, Airbus, Michelin and Nexans who share an identical objective.

A pioneering and innovative commitment to ELV recycling

SITA began dismantling and recovering materials from end of life vehicles nine years ago when it entered into the capital of INDRA SA run by Manuel Munoz. This partnership was stepped up in 2006 with the creation of RE-SOURCE INDUSTRIES, the first French company to take on the dismantling of end of life vehicles on an industrial scale. The Romorantin-based operation was inaugurated in February 2007.

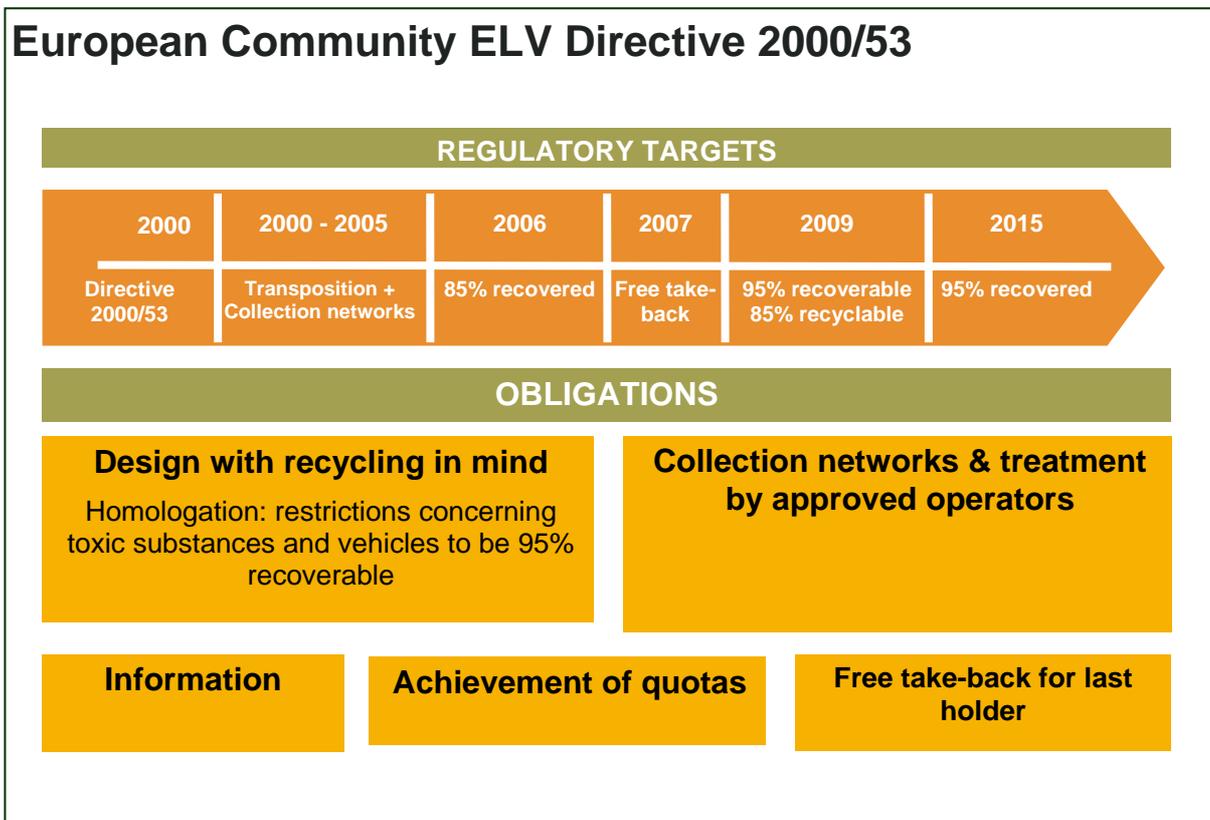
SITA FRANCE is a subsidiary of SUEZ ENVIRONNEMENT and posted revenues of €2.8 billion in 2007. SITA has a workforce of more than 18,800 in France. Its employees work for 3,000 local authorities and 55,000 customers from the worlds of commerce and industry. Its activity favours sustainable development by proposing innovative solutions for the collection, sorting, treatment, recovery and recycling of non-hazardous and hazardous waste liquids and solids (excluding nuclear waste), treatment services and industrial maintenance.

INDRA INVESTISSEMENTS S.A.S. employs a staff 180 people and is run by its founder-president, Manuel Munoz. Its network comprises some 200 certified vehicle dismantling business throughout France.

The company benefits from more than 20 years of experience in the development of partnerships with all the sector's players, from organising the collection and treatment of end of life vehicles, related administrative formalities and an involvement in the application of the European directive – which calls for permanent transparency and rigour – in France to research and development into the recovery of materials. It has become a recognised operator in its domain.

The skills it has successfully introduced or consolidated in its activity form a sound base on which all those involved in this new project will be able to count. Mr. Munoz has today chosen to hand over the control of INDRA INVESTISSEMENTS to groups that share its concern for pursuing and developing initiatives relating to the exploitation of secondary raw materials.

Figure: The European Directive relating to ELVs



Media contacts:

Julie Dumez, julie.dumez@renault.com, RENAULT Press: +33 1 76 84 97 62
 Olivier Floc'hic, olivier.floc-hic@renault.com, RENAULT Press: +33 1 76 84 64 69
 Anne-Isabelle Jolly, anne-isabelle.jolly@sita.fr, SITA France : +33 1 42 91 65 42
 Catherine Guillon, catherine.guillon@suez.com ; SUEZ : + 33 1 40 06 67 15
 Hélène Enginger, helene.enginger@suez-env.com; SUEZ Environnement : +33 1 58 18 45 94