

SALES RESULTS FRANCE: GROUPE RENAULT RECORDS ITS BEST PERFORMANCE IN PASSENGER CAR SALES VOLUMES IN SIX YEARS

- **In the first nine months of 2017, the passenger cars (PC) and light commercial vehicle (LCV) market registrations of the Groupe Renault increased by 2.9% to 498,900 units, for a market share of 26.5%.**
- **In the PC market, Renault posted its best results in terms of volumes for six years, while Dacia set its own new sales record and even stands third in the PC consumer sales.**
- **Clio remains the best-selling car in France, while ZOE alone accounts for nearly two-thirds of the electric vehicle market.**

Boulogne-Billancourt, 02/10/2017 – In the first nine months of 2017, Groupe Renault passenger car and light commercial vehicle (PC + LCV) registrations in France increased 2.9%.

Passenger cars (PCs)

With registrations of 398,958 PCs at end-September (+2.6%), Groupe Renault recorded its strongest sales volumes in 6 years. Both brands posted increased volumes, with the Dacia brand setting a new sales record.

Renault posted its best PC performance in six years, with 309,706 registrations (+2.0%). With 89,252 registrations (+4.8%), Dacia once again set a new sales record in the French market, where it ranks as the number-five brand. Dacia even stands third in the PC consumer sales rankings, with Renault in the number 1 position. Sandero is the clear best seller in this market.

In terms of products, Clio remains the PC market leader in France, a position it has held for over seven years. Captur (7th), Sandero (8th), Megane (9th) and Scenic (10th) round out the top ten in the PC market.

Twingo, Clio, Talisman and Espace all lead their respective segments. Megane sales volumes were up 23.7% on end-September 2016.

ZOE remains the benchmark in the electric vehicle market, accounting for almost 65 % of electric PC sales in France, with more than 12,000 registrations at end-September, a rise of over 47% year on year.

Light commercial vehicles (LCV):

The Renault brand, the clear market leader, posted a 4.4% increase in sales volumes. It placed four vehicles in the top 5, including Kangoo and Clio in the top two spots. Master (4th) and Trafic (5th) top the rankings in the van segment. Kangoo Z.E. is the indisputable leader in the electric LCV market with over 50% of the market.

Philippe Buross, Senior Vice President, Market Area France, Groupe Renault, said: *"We have entirely renewed our range of passenger cars, and this is reflected in our results. New Koleos and Alaskan, recently launched on the French market, are off to a highly positive start. Groupe Renault's sales situation in France at end-September is good and promises a solid 2017, similar to last year."*

	Month of september 2017			
	Volume	vs A-1 (%)	Market share (%)	vs A-1 (pt)
MTM VP + VU	206,207	+ 1.0		
MTM VP	170,652	+ 1.1		
MTM VU	35,555	+ 0.5		
Groupe Renault VP+VU	56,870	- 1.8	27.6	- 0.8
Groupe Renault VP	45,612	+ 0.6	26.7	- 0.1
Groupe Renault VU	11,258	- 10.4	31.7	- 3.8
Marque Renault VP+VU	47,917	- 2.7	23.2	- 0.9
Marque Renault VP	36,747	- 0.1	21.5	- 0.3
Marque Renault VU	11,170	- 10.3	31.4	- 3.8
Marque Dacia VP+VU	8,953	+ 3.2	4.3	+ 0.1
Marque Dacia VP	8,865	+ 3.5	5.2	+ 0.1
Marque Dacia VU	88	- 21.4	0.2	- 0.1

	Cumul january - september 2017			
	Volume	vs A-1 (%)	Market share (%)	vs A-1 (pt)
MTM VP + VU	1,881,745	+ 4.4		
MTM VP	1,560,885	+ 3.9		
MTM VU	320,860	+ 6.9		
Groupe Renault VP+VU	498,900	+ 2.9	26.5	- 0.4
Groupe Renault VP	398,958	+ 2.6	25.6	- 0.3
Groupe Renault VU	99,942	+ 4.2	31.1	- 0.8
Marque Renault VP+VU	408,556	+ 2.6	21.7	- 0.4
Marque Renault VP	309,706	+ 2.0	19.8	- 0.4
Marque Renault VU	98,850	+ 4.4	30.8	- 0.8
Marque Dacia VP+VU	90,344	+ 4.6	4.8	+ 0.0
Marque Dacia VP	89,252	+ 4.8	5.7	+ 0.1
Marque Dacia VU	1,092	- 10.9	0.3	- 0.1

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