

SALES RESULTS FRANCE FIRST-QUARTER 2019

Renault maintains its leadership in a strong French market

- **In the first quarter, Groupe Renault PC + LCV* sales rose 0.2% to 178,058 vehicles, the best volume since 2011.**
- **The Renault brand is the leader in PC, LCV, electric markets and the leader in passenger car sales to private customers.**
- **Dacia beat its all-time record of VP sales in a 1st quarter.**
- **Clio is strengthening its leadership by achieving its best first quarter in terms of volumes since its launch in 2012.**

**Passenger Cars + Light Commercial Vehicles*

Boulogne-Billancourt, 01/04/2019 – In the first quarter of 2019, Groupe Renault continued to grow in volume in a stable market. Its market share of PC + LCVs is 26.4%. The Renault brand is a leader in the markets for passenger cars, commercial vehicles, electric vehicles and passenger cars sold to private customers. For its part, the Dacia brand posted the best first quarter in its history in terms of volumes.

Renault

At the end of March, Renault, the leading brand in the French automotive market, registered 102,065 passenger cars (-4.3%). Clio, launched in 2012 and soon to be renewed, had its best first quarter. With 36,438 registrations (+12.2%), it further strengthened its leadership and ranked number one in passenger cars sold to private customers. Captur, the 4th best-selling vehicle in France, is the leader in B-segment SUVs. Twingo, also soon to be renewed, remains the leader in the A segment, with sales twice as high as the next vehicle.

In a still dynamic commercial vehicle market (+4.2%), Renault's sales rose by more than 6.3% and placed Kangoo, Master, Traffic and Clio in the top 4 places. Nearly one in three commercial vehicles sold in France is a Renault vehicle.

In the electric vehicle market, Renault remains the number one brand in both passenger cars and LCVs, with the most complete 100% electric offer on the market and increasing sales. ZOE and Kangoo Z.E are market leaders in their respective markets.

Dacia

With 35,616 registrations (+5.1%), Dacia posted the best first quarter in terms of volumes in its history. Fifth in the passenger car market, the brand ranks 4th in the market for passenger cars sold to private customers, Sandero is 6th in the passenger car market and n°2 in passenger cars sold to private customers. Duster saw its sales increase by 31.2%.

Philippe Buros, Sales Director France* of the Groupe Renault said:

"Groupe Renault maintains its position as leader in the French automotive market. This is a first-class performance on the eve of the renewal of major products such as Twingo and Clio. We owe it to the commitment of everyone, both in the French sales department and within our sales network."

* As of April 1, 2019, Philippe Buros has been appointed Director of Operations for the Europe region. He is a member of the Renault Group's Executive Committee.

	March 2019 alone			
	Volume	vs. Y-1 (%)	Market share	vs. Y-1 (pt)
TIV PC + LCV	273,695	- 2,0		
TIV PC	225,818	- 2,3		
TIV LCV	47,877	- 0,7		
Groupe Renault PC+LCV	77,567	- 2,1	28,3	0,0
Groupe Renault PC	62,052	- 1,7	27,5	+ 0,2
Groupe Renault LCV	15,515	- 3,5	32,4	- 0,9
Renault brand PC+LCV	61,272	- 5,9	22,4	- 0,9
Renault brand PC	45,911	- 6,6	20,3	- 0,9
Renault brand LCV	15,361	- 3,7	32,1	- 1,0
Dacia brand PC+LCV	15,992	+ 13,8	5,8	+ 0,8
Dacia brand PC	15,838	+ 13,8	7,0	+ 1,0
Dacia brand LCV	154	+ 15,8	0,3	0,0
Alpine brand PC	303	++	0,1	+ 0,1

	Overall January-March 2019			
	Volume	vs. Y-1 (%)	Market share	vs. Y-1 (pt)
TIV PC + LCV	674,976	+ 0,2		
TIV PC	553,335	- 0,6		
TIV LCV	121,641	+ 4,2		
Groupe Renault PC+LCV	178,058	+ 0,2	26,4	0,0
Groupe Renault PC	138,528	- 1,5	25,0	- 0,2
Groupe Renault LCV	39,530	+ 6,5	32,5	+ 0,7
Renault brand PC+LCV	141,155	- 1,6	20,9	- 0,4
Renault brand PC	102,065	- 4,3	18,4	- 0,7
Renault brand LCV	39,090	+ 6,3	32,1	+ 0,6
Dacia brand PC+LCV	36,056	+ 5,3	5,3	+ 0,3
Dacia brand PC	35,616	+ 5,1	6,4	+ 0,4
Dacia brand LCV	440	+ 29,4	0,4	+ 0,1
Alpine brand PC	847	++	0,2	+ 0,1

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