

SNCF MOBILITES ENTERS INTO A PARTNERSHIP WITH GROUPE RENAULT & ITS START-UP KARHOO, AND LAUNCHES "MON CHAUFFEUR", A NEW UNFORGETTABLE TGV SERVICE

- **In partnership with Groupe Renault & its start-up Karhoo, SNCF launch the first mobility platform that compares taxi and VTC offers that complement train travel**
- **"Mon Chauffeur" is a new service for TGV INOUI customers which promises a smooth and uninterrupted journey thanks to their VTC and extended taxi offer**
- **For a door-to-door journey customers can now book their driver in advance on the site and the mobile application OUI.sncf at the same time as their train ticket**
- **For these two mobility giants, this is the first step in a global partnership thanks to the launch of an innovative technology**

« MON CHAUFFEUR » AN "INOUI" TGV SERVICE FOR A SMOOTHER JOURNEY

TGV INOUI continues its development and supports the customer ever further for a more fluid travel experience. This new innovative service, developed by **KARHOO, a start-up of Groupe Renault, enhances the current range of TGV INOUI services**. The new digital platform accessible on the OUI.sncf website, offers more partners, more car fleets, better quality of service and more attractive prices comparing in real time the offers of VTC and taxis to reach or leave the main TGV stations.

It will be deployed in 2019 in around 100 cities in France and gradually enrich the platform's offer (child seat, PMR reception shared shuttle). At launch, "Mon Chauffeur", a TGV INOUI service covers:

- **The selection of the best offers at the best price, calculated according to the route and paid at the time of order.**

- **A guaranteed reservation, with no queuing, and the driver (VTC, Taxi) who is booked in advance, awaits at a designated meeting point and adapts to possible schedule changes if needed.**
- **A choice of a wide range of vehicles to meet the needs of family and Pro customers (Sedan, 7-seater van, eco-green vehicle, taxis, motorcycle taxi)**

HOW TO BOOK “MON CHAUFFEUR”?

Currently the "Mon Chauffeur" service is available to reach or leave 26 TGV INOUI stations.

All SNCF customers have the possibility to book a "My Driver" trip on the site or application Yes.sncf. On board TGV INOUI, customers can also book a driver before their arrival at the station by connecting directly to the LE WIFI portal.

The "Mon Chauffeur " service is also offered to customers travelling in First Class by the onboard attendant who can book a car with driver before the train arrives at the station.

Thanks to a white-label technology developed by Groupe Renault, the service “Mon Chauffeur” is one of the most powerful and complete on the market, the first to offer a complementary mobility offer wherever the SNCF is present, offering both VTC and taxi companies, and carefully selected independent drivers.

Jérôme Laffon, Marketing Director of SNCF Travel:

This partnership with Groupe Renault makes it possible to meet the challenges of shared mobility, and we are developing technological solutions to make our customers' travel even easier. With this new TGV INOUI service, we are simplifying and smoothing our customers' journeys from the beginning to the end of their journey.

Arnaud Molinié, Groupe Renault Global Mobility Director and President of [Karhoo](#):

Allowing mobility for everyone and everywhere has been part of the Groupe Renault's DNA since its foundation. SNCF Voyages and Groupe Renault were therefore called upon to join forces to design an offer from the first to the last kilometer: an unprecedented offer since it is able to cover a very large majority of France, while being available 24 hours a day, 7 days a week, for one or more passengers, in business, sharing or family, and at the most advantageous rates on the market.

Karhoo, our urban mobility platform, benefits from a powerful technology that links taxi and VTC fleets to customers worldwide, aggregating a total of 1.8 million vehicles on six continents. It fully illustrates our company's ability to put innovation at the heart of a revolutionary mobility offer”.

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About Groupe Renault

Groupe Renault has manufactured cars since 1898. Today it is an international multi-brand group, selling close to 3.9 million vehicles in 134 countries in 2018, with 36 manufacturing sites, 12,700 points of sales and employing more than 180,000 people. To address the major technological challenges of the future, while continuing to pursue its profitable growth strategy, Groupe Renault is focusing on international expansion. To this end, it is drawing on the synergies of its five brands (Renault, Dacia, Renault Samsung Motors, Alpine and LADA), electric vehicles, and its unique alliance with Nissan and Mitsubishi Motors. With a 100% Renault owned team committed to the Formula 1 World Championship since 2016, the brand is involved in motorsports, a real vector for innovation and awareness.

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