

**SALES RESULTS\_FRANCE JUNE 2013**

- The Renault brand increased its passenger-car (PC) market share 2 points to 21.3% in June. The Renault group reported PC market share of 25.3%, up 1.4 points.
- The Renault group increased its light commercial vehicle (LCV) market share 1.2 points to 32.8%. Renault brand market share was up 0.9 points to 31.4%, while the Dacia brand grew its share 0.3 points to 1.4%.
- The Renault group grew its share of the PC+LCV market 1.4 points to 26.5%. Through the year to end-June, Group market share was up 0.2 points to 24.9%.
- New Clio and Captur, the two latest Renault brand launches, led their segments, confirming the success of Renault's design renewal. New Clio was the best-selling vehicle in France in the first half of the year.
- Dacia was the number-five brand in PC sales in the first half, posting a 9.1% increase.

**June**

- The Renault group took a 26.5% market of the PC+LCV market, up 1.4 points in a market that contracted 9.0%.
- Renault brand PC market share rose 2 points to 21.3%, with sales up 0.4% on June 2012 in a market that fell 9%.
- Twingo, New Clio, Mégane and Scénic were the top-selling vehicles in their segments.
- In an LCV market that shrank 9.2%, the Renault brand grew its market share 0.9 points to 31.4%. It registered 10,902 vehicles (down 6.7%).

**First half**

- The Renault group increased its share of the PC+LCV market 0.2 points to 24.9% in a market that contracted 11%. The Group was up 0.8 points on its average in 2012.

- In the PC market, the Renault group gained 0.9 points, taking a 23.7% share. The Renault brand maintained its market share at 18.8%. Three of the four best-selling vehicles are Renaults, with New Clio number-one. Captur has generated 11,272 vehicle registrations in three months, which is an excellent start, exceeding the target number of orders. The Dacia brand has confirmed its position as number-five in the French market. Buoyed by the success of New Sandero, it grew its market share 1 point to 4.8%.
- The Renault group has a strong lead in the LCV market, with market share of 31.1%.
- Renault has a 76.4% share of the electric PC market, with ZOE and Kangoo Z.E. way out in front in their segments.

Commenting, **Bernard Cambier**, Senior Vice President, Market Area France, said: *"Following a solid month in June, results for the first half of the year are in line with our company plan, at nearly one point above our average in 2012. That being so, we are confirming our objective of finishing 2013 with significantly higher market share than in 2012."*

Year 2013	VOLUMES	Var vs 2012 (pt)	MS %
RENAULT GROUP PC+LCV	278 712	-10,2%	24,9%
RENAULT GROUP PC	220 130	-8,1%	23,7%
RENAULT GROUP LCV	58 582	-17,3%	31,1%
RENAULT PC	175 207	-11,6%	18,8%
RENAULT LCV	56 596	-17,1%	30,1%
DACIA PC	44 923	9,1%	4,8%
DACIA LCV	1 986	-22,4%	1,1%

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