

PRESS RELEASE

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SALES RESULTS, FRANCE NOVEMBER 2011

The Renault group was the leader for the third consecutive month in sales to consumers and confirmed its LCV leadership.

- **The Renault group reported a 28.4% share of the PC+LCV market, up 0.8 points on November 2010.**
- **The Group confirmed its leadership position in LCV for the third month in a row with market share of 37.6%.**
- **The Dacia brand posted an excellent performance, with a 27.4% increase in a PC+LCV market that contracted by 4.9%. Dacia placed fourth in sales to consumers with an 8.1% share of the market, thanks to the success of Duster and Sandero, respectively the third and fifth best-selling models to consumers in November.**

The Renault group

- In a PC+LCV market that fell 4.9%, the Renault group reported a 28.4% share.
- In an LCV market that grew 9.9%, the Renault group increased sales by 18.8% for an outstanding 37.6% share of the market.
- The Renault group was the leader for the third consecutive month in sales to consumers. Group sales increased in a market that contracted, thanks to the success of Twingo, Clio, Mégane and Duster, leaders in their respective segments.

The Renault brand

- Renault continues to lead the A, B and C segments with Twingo, Clio and Mégane, and the LCV segment with Kangoo, Trafic and Master.

The Dacia brand

- In a PC+LCV market down 4.9%, the Dacia brand reported growth of 27.4% (compared with November 2010).
- The Dacia brand took an 8.1% share of sales to consumers and ranked fourth behind the three domestic brands.
- Dacia success with consumers was confirmed, with Duster and Sandero the third and fifth best-selling models, respectively.
- Duster once again led its segment in November.

Commenting, Bernard Cambier, Senior Vice President, Market Area France, said:

“The Renault group posted a very good performance for the third consecutive month in sales to consumers as well as in the light commercial vehicle segment. Order intakes point to a difficult start for the automotive sector. But we have strong assets with the Renault and Dacia range.”

| RESULTS | November 2011 | | | | | | | | | |
|----------------------|---------------|----|---|------|---|-----|------|---|--------|--|
| | | | | | | | | | | |
| RENAULT GROUP PC+LCV | 62 201 | MS | : | 28,4 | % | vs. | 27,6 | % | nov-10 | |
| RENAULT GROUP PC | 47 260 | MS | : | 26,4 | % | vs. | 26,3 | % | nov-10 | |
| RENAULT GROUP LCV | 14 491 | MS | : | 37,6 | % | vs. | 34,8 | % | nov-10 | |
| RENAULT BRAND PC | 36 827 | MS | : | 20,6 | % | vs. | 22,0 | % | nov-10 | |
| RENAULT BRAND LCV | 14 309 | MS | : | 36,0 | % | vs. | 33,5 | % | nov-10 | |
| DACIA BRAND PC | 10 433 | MS | : | 5,8 | % | vs. | 4,2 | % | nov-10 | |
| DACIA BRAND LCV | 632 | MS | : | 1,6 | % | vs. | 1,3 | % | nov-10 | |

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