

SALES RESULTS FRANCE, FEBRUARY 2012

The Renault group took a 26.3% share of the PC+LCV market in February, down 2.1 points but higher than the market share reached at the end of 2011.

Renault group PC+LCV sales fell 24% in a market that contracted 18%.

- **Group PC sales fell 28.5% in a market that contracted 20.2%.**
- **The Renault group reported LCV market share of over 36%. The Renault brand alone ranked first in LCV sales ahead of all other automotive groups. This performance was driven by company vehicles, especially Twingo and Clio. The four top-selling light commercial vehicles in France at end-February were Renaults: Kangoo, Clio, Master and Trafic.**
- **In this gloomy environment, New Twingo lead its segment far ahead of its rivals. Clio III continued to perform strongly, increasing its market share by 0.5 points. The Megane family still leads it segment.**

The Dacia brand gained 0.5 points in February, confirming its number-five ranking in sales to consumers.

The renewal of the range is expected to be reflected in our results in the coming months, with the arrival of Megane and Scenic Collection 2012 as well as Twizy in the first quarter, Dacia Lodgy in April, followed by ZOE and Clio IV in September.

Commenting, Bernard Cambier, Senior Vice President, Market Area France, said: *"The French market continued to contract in February, a trend we expect to last through the entire first quarter. The second quarter should be less gloomy for Renault given the arrival of new products. The year will be less contrasted than 2011 with more consistent performances for our Group throughout the year. We are maintaining our objective for the end of the year, namely market*

share at least equal to that in 2011.”

RESULTS	February 2012							
RENAULT GROUP PC+LCV	51 784	MS	:	26.3 %	soit	-24.0	%	Febr-11
RENAULT GROUP PC	39 447	MS	:	24.2 %	soit	-28.5	%	Febr-11
RENAULT GROUP LCV	12 337	MS	:	36.4 %	soit	-4.7	%	Febr-11
RENAULT PC	33 448	MS	:	20.5 %	soit	-31.2	%	Febr-11
RENAULT LCV	11 844	MS	:	34.9 %	soit	-6.2	%	Febr-11
DACIA PC	5 999	MS	:	3.7 %	soit	-8.5	%	Febr-11
DACIA LCV	493	MS	:	1.5 %	soit	54.1	%	Febr-11

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