

SALES RESULTS FRANCE – APRIL 2013

- **The Renault group increased its share of the French PC market in April by 0.5 points to 22.9%. Aggregate market share for the first four months of the year was up 1.3 points to 23.9%.**
- **The Renault group grew its PC+LCV market share for the first four months of 2013 by 0.5 points to 25.2%.**
- **New Clio was the best-selling vehicle in France, both in April and on an aggregate basis for the first four months of the year.**
- **With a 4.9% share of the PC market, Dacia grew by 1 point in April and 1.5 points through the year to end-April, confirming its place as the number-five car brand in France.**

PC market

In a market that contracted 5.2%, the Renault group registered 36,213 vehicles in April and took a 22.9% share of the market, up 0.5 points on 2012.

Renault, the number-one French brand, registered 28,457 vehicles for an 18.0% market share, down 0.5 points on 2012. With 9,461 registrations in April and 37,141 in the year through end-April, New Clio remained the clear market leader. In its first sales month, Captur already totaled 1,934 registrations.

At end-April, Twingo, Clio, Mégane and Scénic remained the leaders in their respective segments. With 2,347 registrations at end-April, ZOE was far and away the top-selling electric vehicle in France, accounting for 73.6% of the electric PC market.

Dacia increased its market share by one point in April and registered 7,756 vehicles, confirming its number-five ranking in France. The brand fully benefitted from the continued success of New Sandero (with 3,311 registrations, the second best-selling vehicle in consumer sales in April) and the gradual establishment of Lodgy (1,202 registrations) in the compact minivan segment.

LCV market

In a market that fell 8.7%, the Renault group registered 9,946 vehicles in April (-17.1%) for a 30.4% market share (-4.8 points compared with a particularly strong month in April 2012). The Group took a 31.6% share of the market on an aggregate basis through end-April.

Kangoo remained the best-selling LCV in France in April and in the first four months of 2013.

With 1,487 registrations at end-April, Kangoo Z.E. accounted for 83.5% of the electric LCV market.

Commenting, **Bernard Cambier**, Senior Vice President, Market Area France, said: *"Our order taking in April, despite a sharp market contraction, along with the enthusiasm of our network and the confirmed success of New Clio and Captur, make us optimistic about meeting our annual objectives"*.

April 2013	Sales	YOY change	MS
RENAULT GROUP PC+LCV	46,159	-6.3%	24.2%
RENAULT GROUP PC	36,213	-2.8%	22.9%
RENAULT GROUP LCV	9,946	-17.1%	30.4%
RENAULT BRAND PC	28,457	-7.5%	18.0%
RENAULT BRAND LCV	9,626	-17.0%	29.4%
DACIA BRAND PC	7,756	+19.1%	4.9%
DACIA BRAND LCV	320	-20.6%	1.0%

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