

SALES RESULTS FRANCE - MAY 2011

- In a PC market that contracted -8,3% (accounting for business days), Renault's brand PC sales were down -4,1 points on May 2010.
- However, the Renault group confirmed its forecast for end-of-year market share close to that of 2010, benefiting from an order book 10% stronger than last year's.
- The brand performed strongly on LCVs, with sales up +2 points on 2010.

Renault was impacted by supply difficulties for the third consecutive month. Arising before the tsunami in Japan – notably owing to a strong increase in international demand – these problems prevented Renault from taking full advantage of its order book in France.

PC:

Renault:

Year to date through end May, Renault leads the A, B and C segments with Twingo, Clio and Mégane.

Dacia sales were down -2,2 points year on year, compared with a very strong month in May 2010 (5.5% in 2010).

LCV:

Renault, the European leader for the last 13 years, reinforced its position as French leader with a +2 point rise to 30,7%, in a market that rose slightly. Noteworthy was the excellent performance by Master, enabling the Batilly plant to switch from two to three teams and to plan for the recruitment of 90 employees between now and mid-June.

Commenting, Bernard Cambier said: "The start of the month of May was marked by a strong fall in our registrations, following on from the performance in April. We introduced a more offensive sales policy in mid-May (a policy we gave up in the start of last month) favouring certain gasoline engines that were available immediately, notably on Clio, which benefits activity at the Flins plant. In 2010 the Group posted a remarkable performance in the first half followed for Renault group, by a lesser performance in the second half. 2011 will be the opposite, with a strong second half following a more contrasted first half."

Results May 2011

	Market share May 2011	Market share May 2010
Group PC-LCV	23,1%	28,0%
Renault brand PC-LCV	20,2%	23,1%
Dacia brand PC-LCV	2,9%	4,9%

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