

SALES RESULTS FRANCE Q1 2017**Groupe Renault benefits from growth of French market**

- **In Q1, sales of Groupe Renault passenger cars and commercial vehicles were up 5.6%**
- **Groupe Renault accounts for five of the top 10 passenger cars with Clio leading retail sales**
- **Four Renault commercial vehicles lead the LCV market with Kangoo in top spot**
- **The Sandero is the top selling French car amongst retail customers**

Renault

Sales of the brand's passenger cars were up 3.9%, securing 19.7% market share (down 0.2 points). With 30,815 units sold and 5.7% of the passenger car market, the Clio remains the best-selling car on the French market. The Twingo leads sales in segment A, selling twice as many units the next highest seller. The Talisman leads segment D with sales up by almost 50%, while the Espace dominates segment E. The New Mégane holds second place in segment C for saloons, and has doubled its sales in relation to Q1 2016.

Against the backdrop of a particularly vibrant and rapidly growing (up 22.9%) electric passenger vehicle market, the ZOE with its increased range of 400km NEDC has seen its sales figures climb close to 60%, and it alone accounts for 70% of the market with 5,191 units registered.

As for commercial vehicles, Renault's sales have increased by 11.5% in a dynamic market with market share up to 31.7% (up 0.4 points). The Kangoo, Clio, Master and Trafic lead the commercial vehicle market.

Dacia

In Q1 2017, registrations of Dacia passenger cars rose 5.4%. Dacia, the 5th biggest brand in the passenger car market and 4th for the retail car market, gained 0.1 point of market share, climbing to 5.6%.

The Sandero is the 8th best-selling car in France and the number 1 seller among retail customers, and saw registrations rise by 15%.

In the words of Philippe Buros, Director of Sales France:

"In a dynamic market – doubly true for commercial vehicles – Groupe Renault has recorded a solid Q1 performance, in line with our targets."

	March 2017			
	Volume	vs Y-1 (%)	Market share (%)	vs Y-1 (pt)
TIV (passenger cars & LCVs)	270,728	+ 8.3		
TIV (passenger cars)	226,145	+ 7.0		
TIV (LCVs)	44,583	+ 15.1		
Groupe Renault (passenger cars & LCVs)	75,269	+ 8.0	27.8	- 0.1
Groupe Renault (passenger cars)	60,776	+ 5.3	26.9	- 0.4
Groupe Renault (LCVs)	14,493	+ 20.6	32.5	+ 1.5
Marque Renault (passenger cars & LCVs)	62,955	+ 7.8	23.3	- 0.1
Marque Renault (passenger cars)	48,609	+ 4.3	21.5	- 0.6
Marque Renault (LCVs)	14,346	+ 21.4	32.2	+ 1.7
Marque Dacia (passenger cars & LCVs)	12,314	+ 8.9	4.5	0.0
Marque Dacia (passenger cars)	12,167	+ 9.5	5.4	+ 0.1
Marque Dacia (LCVs)	147	- 25.8	0.3	- 0.2

	January to March 2017			
	Volume	vs Y-1 (%)	Market share (%)	vs Y-1 (pt)
MTM (passenger cars & LCVs)	651,167	+ 5.6		
MTM (passenger cars)	541,065	+ 4.8		
MTM (LCVs)	110,102	+ 10.1		
Groupe Renault (passenger cars & LCVs)	172,308	+ 5.6	26.5	0.0
Groupe Renault (passenger cars)	136,869	+ 4.2	25.3	- 0.1
Groupe Renault (LCVs)	35,439	+ 11.5	32.2	+ 0.4
Marque Renault (passenger cars & LCVs)	141,644	+ 5.7	21.8	+ 0.1
Marque Renault (passenger cars)	106,717	+ 3.9	19.7	- 0.2
Marque Renault (LCVs)	34,927	+ 11.5	31.7	+ 0.4
Marque Dacia (passenger cars & LCVs)	30,664	+ 5.5	4.7	0.0
Marque Dacia (passenger cars)	30,152	+ 5.4	5.6	+ 0.1
Marque Dacia (LCVs)	512	+ 10.3	0.5	0.0

For More Information:

Rié YAMANE

Corporate Press Officer (Sales & Regions)

+33 (0)1 76 84 00 99

rie.yamane@renault.com

Céline FURET

Corporate Press Officer (Human resources, Manufacturing, Supply Chain)

+33 (0)1 76 84 42 54

celine.furet@renault.com

GROUPE RENAULT

PRESS OFFICE

Tel.: +33 (0)1 76 84 63 36

renault.media@renault.com

Websites: www.media.renault.com - www.group.renault.com

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