

PRESS RELEASE

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SALES RESULTS FRANCE_END OF SEPTEMBER 2015**Renault passenger car sales: up 13,000 units by end of september**

- **Renault passenger car sales in France up to the end of September were up by more than 13,000 units on the same period in 2014, at 280,148, for a French market share of 19.7% (down 0.2 points).**
- **Clio, France's best-selling car over the first nine months of the year, alone claimed 5.7% of the French passenger car market, at 81,099 units (up 3.9%). New Espace and Kadjar, launched in 2015, were well received on the market, and ZOE sales doubled over the period.**
- **On a fairly steady market (up 0.8%), Renault LCV sales in France rose by 3.7% to reach 86,765 units, for a market share of 31.7% (up 0.9 points).**
- **Groupe Renault sales of passenger cars and LCVs combined rose by 2.7% over the first nine months of 2015 compared with the same period in 2014, to total 443,774 units.**

On a buoyant French market (up 6.3%), Renault passenger car sales over the first nine months of 2015 reached 280,148 units, up by more than 13,000, for a virtually steady market share of 19.7% (down 0.2 points). Despite a drop in sales (down 5.7% at 74,647 units), Dacia held firm in fifth place in the market ranking. Overall, Groupe Renault passenger car sales rose by 2.5% to 354,795 units, for a market share of 25.0% (down 0.9 points).

With registrations totalling 81,099 (up 3.9%), **Clio** held a comfortable lead at the top of the French passenger car market. **Captur**, leader on the urban crossover segment, was in fourth position, at 53,840 units (up 16.2%). **New Espace** doubled its predecessor's sales over the same period last year, to reach 6,648 units. Following launch in June, **Kadjar** sales

reached 10,698 units, and for the month of September it already ranked fourth on the all-track vehicle segment. At 34,291 registrations, **New Twingo** claims a full 30.5% share of the small city car segment. **ZOE** reaped full benefit from the conversion bonus to more than double its sales, up to 6,952 units, and command close to 60% of the French electric passenger car market.

On a steady market (up 0.8%), Renault **LCV** sales rose by 3.7%. At 86,765 units, Renault kept its comfortable lead on the French LCV market, with a 31.7% share (up 0.9 points). Overall, Groupe Renault LCV sales rose by 3.1% to total 88,979 units. **Kangoo** and **Clio** held the top two positions on the LCV market. With **Master** and **Trafic** as well, Renault has four vehicles in the top six. And for the month of September, **Kangoo**, **Trafic**, **Clio** and **Master** held all of the top four slots in the LCV ranking.

Renault's combined passenger car and LCV sales rose by 4.7% over the first nine months of the year to total 366,913 units. Overall, Groupe Renault sales of Renault plus Dacia models reached 443,774, up by 2.7% (11,500 units) on the same period in 2014. The Groupe Renault market share stood at 26.2% (down 0.7 points), broken down as 21.6% for Renault (down 0.1 point) and 4.5% for Dacia (down 0.5 points).

"Our sales performance up to the end of September was solid, under market conditions better than expected. Demand for most of our models has been strong, and New Espace and Kadjar have done very well, with a good upward weighting in the version mix. Judging from these good results we should be able to expect progression in both volumes and market share for 2015 as a whole". **Philippe Buros**, SVP Market Area France

	Month of			
	Volume	vs Y-1 (%)	market share (%)	vs Y-1 (pt)
TIV PC+LCV	200 915	+9.0		
TIV PC	164 774	+9.1		
TIV LCV	36 141	+8.6		
Renault group PC+LCV	55 900	+5.8	27.8	-0.8
Renault group PC	41 896	+4.9	25.4	-1.0
Renault group LCV	14 004	+8.6	32.5	+0.7
Renault PC+LCV	48 203	+5.3	24.0	-0.8
Renault PC	34 347	+3.5	20.8	-1.1
Renault LCV	13 856	+9.8	38.3	+0.4
Dacia PC+LCV	7 697	+9.3	3.8	+0.0
Dacia PC	7 549	+11.5	4.6	+0.1
Dacia LCV	148	-45.4	0.4	-0.4

	Cumulated September 2015			
	Volume	vs Y-1 (%)	market share (%)	vs Y-1 (pt)
TIV PC+LCV	1 694 960	+5.4		
TIV PC	1 421 440	+6.3		
TIV LCV	273 520	+0.8		
Renault group PC+LCV	443 774	+2.7	26.2	-0.7
Renault group PC	354 795	+2.5	25.0	-0.9
Renault group LCV	88 979	+3.1	32.5	+0.7
Renault PC+LCV	366 913	+4.7	21.6	-0.1
Renault PC	280 148	+5.0	19.7	-0.2
Renault LCV	86 765	+3.7	31.7	+0.9
Dacia PC+LCV	76 861	-6.0	4.5	-0.5
Dacia PC	74 647	-5.7	5.3	-0.7
Dacia LCV	2 214	-14.7	0.8	-0.1

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