

## SALES RESULTS FRANCE – NOVEMBER 2013

- **Renault group sales volumes rose 3.1% in a PC + LCV market that contracted 4.4%. Group PC + LCV market share increased 1.8 points to 25.2%.**
- **Renault group PC sales grew 3.8%. The Group's PC market share rose 1.9 points to 23.6% and that of the Renault brand 0.9 points to 18.3%.**
- **New Clio remained the best-selling vehicle in France, for the month and for the year through end-November. Captur is the fifth best-selling vehicle in France.**
- **The Dacia brand confirmed its number-five ranking in the PC market. New Sandero is the top-selling car in France in consumer sales.**
- **LCV market share was up 1.6 points to 32.5%. Group sales volumes increased 0.6% in a market down 4.4%.**

### Renault brand

- **Renault's PC market share rose 0.9 points to 18.3%. Sales volumes increased 0.4% in a market that decreased 4.4%.**
  - **New Clio led the PC market in France in the month of November, with 7,420 registrations, and for the year to end-November, with 93,659 registrations.**
  - **Twingo, New Clio and Scénic continued to lead their respective segments.**
  - **LCV market share grew 1.3 points to 31.7%. Sales volumes were down 0.5% in a market down 4.4%. Kangoo Express and Master were the two best-selling LCVs in France.**
  - **The Renault brand led all competing brands. Kangoo Express remains the clear market leader, with 2,536 registrations in November and 30,561 registrations for the year through end-November.**

### Dacia brand

- **Dacia PC sales volumes increased 18% in November. The brand confirmed its number-five ranking in France at end-November with a market share of over 5%.**

- This growth underlines the successful renewal of the Dacia range with New Sandero, Logan MCV and Dokker.
- New Sandero is the top-selling vehicle in consumer sales in France.

Commenting, Bernard Cambier, Senior Vice President, Market Area France, said: "We are confident that we will finish the year as planned. Our market share reached 25.3 % at the end of November while we were at 24.2 % last year. We expect December 2013 to be much stronger than December 2012, and our Dacia brand confirmed its fifth place in the PC market."

	Month of November 2013			
	Volume	vs Y-1 (%)		
TIV PC+LCV	168 064	-4,4%		
TIV PC	138 298	-4,4%		
TIV LCV	29 766	-4,4%	<b>Market share</b>	<b>vs Y-1</b>
Renault group PC+LCV	42 274	3,1%	25,2	1,8
Renault group PC	32 592	3,8%	23,6	1,9
Renault group LCV	9 682	0,6%	32,5	1,6
Renault PC+LCV	34 710	0,1%	20,7	0,9
Renault PC	25 277	0,4%	18,3	0,9
Renault LCV	9 433	-0,5%	31,7	1,3
Dacia PC+LCV	7 564	19,2%	4,5	0,9
Dacia PC	7 315	18,0%	5,3	1,0
Dacia LCV	249		0,8	0,4

	Cumulated Jan-Nov 2013			
	Volume	vs Y-1 (%)		
TIV PC+LCV	1 947 583	-6,9%		
TIV PC	1 614 606	-7,1%		
TIV LCV	332 977	-5,8%	<b>market share</b>	<b>vs Y-1</b>
Renault group PC+LCV	493 100	-3,6%	25,3	0,9
Renault group PC	385 539	-2,1%	23,9	1,2
Renault group LCV	107 561	-8,6%	32,3	-1,0
Renault PC+LCV	409 631	-5,7%	21,0	0,3
Renault PC	305 674	-4,5%	18,9	0,5
Renault LCV	103 957	-9,0%	31,2	-1,1
Dacia PC+LCV	83 469	8,1%	4,3	0,6
Dacia PC	79 865	8,4%	5,0	0,7
Dacia LCV	3 604	1,6%	1,1	0,1

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