

RENAULT GROUP CONTINUES TO GROW IN VALUE-CREATING SEGMENTS

- Renault Group worldwide sales amounted to 1,133,667 vehicles in the first half of 2023, up 13% versus 2022 H1. In Europe, Group sales were up 24% in a market up 17%.
- The Renault brand recorded a 12% growth, with more than 772,000 vehicles sold in the first half of 2023. In Europe, the Renault brand increased its sales by 21% to 503,242 units, back on the podium as the second best-selling brand and number one in France.
- Dacia's sales were up 24% to more than 345,000 units in the first half of 2023, thanks to the success of its range.
- Alpine also confirmed its growth: with more than 1,800 vehicles sold, registrations were up by 9%. The last six months have been marked by the successful launches of two limited editions: the Alpine A110 San Remo 73 and the Alpine A110 R Le Mans.
- The Group's sales policy focused on value creation, is continuing to concentrate on the most profitable channels: sales to retail customers, high trim versions and the C segment.
 - The share of sales to retail customers represents 65% in the Group's five main European countries¹.
 - Retail sales account for more than half of the sales of the Renault brand, in Europe.
 - Dacia takes the 2nd place in the European retail market, up 29% on the first half of 2022. With 138,978 units sold, Dacia Sandero is up 23.5% on the first half of 2022 and remains the best-selling vehicle for retail customers in Europe.
 - In the C segment in Europe, the Renault brand recorded growth of 42% on the first half of 2022 thanks to the success of Arkana, Austral and Megane E-TECH electric:
 - Renault Arkana recorded almost 42,000 sales, 55% of which were E-TECH versions.
 - Renault Austral recorded almost 40,000 sales, of which 65% were hybrid versions and 60% top-of-the-range versions.
 - Renault Megane E-TECH electric has recorded more than 23,000 sales, with more than 70% of sales for high trim versions and 80% for the most powerful engine. Megane E-TECH electric is the best-selling electric vehicle in the C segment in France.

¹ France, Italy, Germany, Spain, United Kingdom

- **Renault Group pursues its electrification offensive:**
 - **Sales of Renault brand electrified passenger cars² rose by 18%³, now accounting for 37% of the brand's passenger car sales in Europe. Full electric vehicles represent 11% of passenger car sales in Europe.**
 - **Dacia Jogger Hybrid 140, which has been on sale since January 2023, accounts for more than 25% of the sales mix. Dacia Spring, full electric, has sold more than 27,000 units in Europe on the first half and is still one of the best-selling electric vehicles in Europe.**
- **The Group's order backlog in Europe represents 3.4 months of sales at the end of June 2023. It would remain above the target of 2 months throughout the year, even with a market down 30% compared with 2019.**

² Includes EV, Hybrid (HEV) and Plug-In Hybrid (PHEV), excludes Mild-Hybrid (MHEV)

³ Source: DATAFORCE, scope: France, Germany, United Kingdom, Italy, Spain, Belgium, Croatia, Denmark, Finland, Luxembourg, Norway, Netherlands, Poland, Romania, Slovakia, Slovenia, Switzerland.

		H1 2023 ⁴	H1 2022 ⁵	Change (%)
RENAULT	VP	585 809	538 833	8,7
	VU	186 387	153 050	21,8
	VP+VU	772 196	691 883	11,6
DACIA	VP	342 809	275 523	24,4
	VU	2 623	2 660	-1,4
	VP+VU	345 432	278 183	24,2
ALPINE	VP	1 863	1 708	9,1
RENAULT KOREA MOTORS	VP	12 208	25 285	-51,7
JINBEI HUASONG	VP	0	0	-
	VU	0	67	-100,0
	VP+VU	0	67	-100,0
EVEASY	VP	1 962	3 856	-49,1
MOBILIZE	VP	6	68	-91,2
RENAULT GROUP	VP	944 657	845 273	11,8
	VU	189 010	155 777	21,3
	VP+VU	1 133 667	1 001 050	13,2

⁴ Excluding Renault Russia and AVTOVAZ

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RENAULT GROUP'S TOP FIFTEEN MARKETS

SALES		Volumes H1 2023 ⁶ (in units)	PC / LCV market share (%)	Change in market share on H1 2022 (points)
1	France	281 420	26,0	+0,8
2	Italy	96 960	10,4	+0,7
3	Turkey	80 130	14,4	-4,4
4	Germany	74 792	4,9	-0,5
5	Spain	68 836	11,9	+1,7
6	Brazil	52 989	5,7	-0,5
7	United Kingdom	49 004	4,4	+0,9
8	Belgium+Luxembourg	36 603	11,1	+1,1
9	Romania	32 541	39,8	+8,0
10	Morocco	31 102	38,2	-2,0
11	India	29 411	1,3	-0,8
12	Poland	25 666	9,5	-0,6
13	Argentina	25 106	11,3	+0,8
14	Mexico	22 207	3,5	+0,8
15	Netherlands	21 559	9,0	+1,6

About Renault Group

Renault Group is at the forefront of a mobility that is reinventing itself. Strengthened by its alliance with Nissan and Mitsubishi Motors, and its unique expertise in electrification, Renault Group comprises 4 complementary brands - Renault, Dacia, Alpine and Mobilize - offering sustainable and innovative mobility solutions to its customers. Established in more than 130 countries, the Group has sold 2.1 million vehicles in 2022. It employs nearly 106,000 people who embody its Purpose every day, so that mobility brings people closer.

Ready to pursue challenges both on the road and in competition, Renault Group is committed to an ambitious transformation that will generate value. This is centred on the development of new technologies and services, and a new range of even more competitive, balanced, and electrified vehicles. In line with environmental challenges, the Group's ambition is to achieve carbon neutrality in Europe by 2040.

More information : <https://www.renaultgroup.com/en/>

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⁶ Preliminary figures