

SALES RESULTS FRANCE FIRST-HALF 2018

- **In a buoyant passenger car (PC) and light commercial vehicle (LCV) market, Groupe Renault increased registrations by 5.8%, to 389,221 units, for a market share of 27.2%.**
- **In the passenger car market, Renault posted its best sales volume performance for seven years, while Dacia set a new sales record. The Dacia brand now ranks number four in the French market.**

Boulogne-Billancourt, 03/04/2018 – Groupe Renault is pursuing its sales volume growth at a rate superior to that of the market. Renault led the French market for the first half as a whole and Dacia posted its best first half ever in terms of sales volumes.

Renault

The brand's PC sales rose in the first half, for a 19.9% share of the market. With sales of nearly 70,000 units and a 5,9% share of the PC market, Clio reinforced its place as the best-selling car in France, all sales channels combined. Twingo, sales of which grew 27,2%, continues to lead the A segment. Captur confirmed its number-five ranking, all segments combined, and Scénic and Twingo rounded out the PC top ten. The group ranked three models in the C segment top five, with Scénic, Mégane and New Duster. Koleos takes the lead in the D-SUV segment. Espace remains the leader in the E segment.

In LCVs, Renault sales increased 3.1% to their highest volume in ten years amid continued strong market momentum. The group ranked three vehicles on the podium, with Kangoo leading the market. Traffic and Master are the leaders in the van segment.

In electric vehicles, Renault remains the leader with ZOE, the number-one PC, and Kangoo Z.E., the top-ranking LCV. ZOE posted its best order month of the year in June. Renault has the most complete range of all-electric vehicles on the market with Twizy, ZOE, Kangoo Z.E. and Master Z.E.

Dacia

Dacia posted its best first half ever in terms of sales volumes. The brand ranked number-four in the PC market and

confirmed its number-three ranking in passenger cars sold to consumers.

Dacia growth was driven by Sandero, the top-selling model in sales to consumers, and New Duster. The brand grew its PC sales 20,8% over the six-month period.

Philippe Buros, Senior Vice President, Market Area France, Groupe Renault, said:

“In a dynamic environment, Groupe Renault strengthened its position in the French automotive market. The commitment of our sales network is boosting our sales momentum and will remain a key asset for success in 2018.”

	June 2018 alone			
	Volume	vs. Y-1 (%)	Market share (%)	vs. Y-1 (pt)
TIV PC + LCV	300,307	+ 8.3		
TIV PC	252,222	+ 9.2		
TIV LCV	48,085	+ 3.7		
Groupe Renault PC+LCV	91,871	+ 12.8	30.6	+ 1.2
Groupe Renault PC	76,177	+ 15.7	30.2	+ 1.7
Groupe Renault LCV	15,694	+ 0.5	32.6	- 1
Renault brand PC+LCV	75,053	+ 9.6	25	+ 0.3
Renault brand PC	59,504	+ 12.4	23.6	+ 0.7
Renault brand LCV	15,549	+ 0.3	32.3	- 1.1
Dacia brand PC+LCV	16,696	+ 28.3	5.6	+ 0.9
Dacia brand PC	16,551	+ 28.2	6.6	+ 1
Dacia brand LCV	145	+ 35.5	0.3	+ 0.1

	Overall January-June 2018			
	Volume	vs. Y-1 (%)	Market share (%)	vs. Y-1 (pt)
TIV PC + LCV	1,429,421	+ 4.7		
TIV PC	1,188,156	+ 4.7		
TIV LCV	241,265	+ 5.1		
Groupe Renault PC+LCV	389,221	+ 5.8	27.2	+ 0.3
Groupe Renault PC	314,264	+ 6.5	26.4	+ 0.5
Groupe Renault LCV	74,957	+ 2.8	31.1	- 0.7
Renault brand PC+LCV	310,458	+ 2.5	21.7	- 0.5
Renault brand PC	236,161	+ 2.3	19.9	- 0.5
Renault brand LCV	74,297	+ 3.1	30.8	- 0.6
Dacia brand PC+LCV	78,383	+ 20.3	5.5	+ 0.7
Dacia brand PC	77,723	+ 20.8	6.5	+ 0.9
Dacia brand LCV	660	- 21.2	0.3	- 0.1

For More Information:

Amélie LE GALL
 Corporate Press Officer
 +33 (0)1 76 84 94 06
amelie.le-gall@renault.com

Rié YAMANE
 Corporate Press Officer (Sales & Regions)
 +33 (0)1 76 84 00 99
rie.yamane@renault.com

**GRUPE RENAULT
 PRESS OFFICE**
 Tel.: +33 (0)1 76 84 63 36
renault.media@renault.com

Websites: www.media.renault.com - www.group.renault.com

Follow us on Twitter : [@Groupe_Renault](https://twitter.com/Groupe_Renault)