

SALES RESULTS FRANCE, JUNE 2011

- **In first-half 2011, in a PC+LCV market that rose 1.7%, the Renault group reported a 25.2% share of the PC+LCV market, down 3.3 points on first-half 2010.**
- **Year-to-date through June, Renault leads the A, B and C segments with Twingo, Clio and Mégane.**
- **At end-June, the Renault brand maintained its PC leadership in sales to individuals and companies and continued to lead the light commercial vehicle market with a 30.6% share, some 13,2 points more than the number-two brand.**

First-half 2011

- **Group PC+LCV sales contracted 10%. Market share fell 3.3 points to 25.2%.**
- **The Group has been impacted from the start of the year by supply difficulties and insufficient stock, which have prevented it from taking full advantage of an order portfolio that remains strong and consistent. Renault nevertheless leads the A, B and C segments with Twingo, Clio and Mégane year to date through June.**
- **In LCVs, the Renault brand has a 30.6% share of the market. Master posted a strong performance with a 7,1% share of the market alone.**
- **Despite a 21,6% decrease in sales, Dacia is the number-five brand in France in sales to individuals and Duster is the top-selling C-segment model in this sales channel.**

June 2011

- **Group PC+LCV sales were down 28,2% on 2010. Group market share was 22.9%**
- **The Group continued to be impacted in June by supply difficulties, but the sales momentum that began in May – and was confirmed in June during the Open Days**

campaign – should enable a recovery in registration performance and confirms annual market share of around 27%.

Bernard Cambier commented: *“We remain optimistic about the second half of the year, in which we will be able to benefit from our order portfolio. The success of the Open Days campaign in June brings us confidence.”*

RESULTS	June 2011							YTD						
RENAULT PC+LCV GROUP	56 864	M S	22,9	%	vs.	27,9	% June-10	365 631	M S	25,2	%	vs.	28,5	% YTD
RENAULT PC GROUP	45 680	M S	21,7	%	vs.	26,9	% June-10	294 330	M S	24,0	%	vs.	27,6	% YTD
RENAULT LCV GROUP	11 184	M S	29,0	%	vs.	33,9	% June-10	71 301	M S	31,8	%	vs.	33,5	% YTD
RENAULT PC	38 919	M S	18,5	%	vs.	21,9	% June-10	246 592	M S	20,1	%	vs.	22,6	% YTD
RENAULT LCV	10 756	M S	27,9	%	vs.	32,5	% June-10	68 622	M S	30,6	%	vs.	32,1	% YTD
DACIA PC	6 761	M S	3,2	%	vs.	5,0	% June-10	47 738	M S	3,9	%	vs.	5,1	% YTD
DACIA LCV	428	M S	1,1	%	vs.	1,4	% June-10	2 679	M S	1,2	%	vs.	1,4	% YTD

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