

PRESS RELEASE

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## THE RENAULT GROUP INAUGURATES MAJOR NEW SPARE PARTS CENTER IN OARJA, ROMANIA

The Renault group inaugurated its new spare parts and accessories center in Romania on September 1, 2010. The warehouse is located in the locality of Oarja, 28 km from the Dacia plant in Mioveni, with easy access to the Bucharest - Pitesti highway.

The 65,000 m<sup>2</sup> building houses the Renault group's largest spare parts and accessories distribution center outside France, able to stock more than 70,000 references. The warehouse will supply original spare parts to the Dacia, Renault and Nissan networks in Romania, as well as to the Dacia sales networks in 33 other countries.

From the outset, the new center, which employs 160 people, was designed to cater for the needs of the Dacia brand as it develops into and beyond 2015.

According to Jacques Daniel, the Renault group's Worldwide VP of After-Sales, "The new spare parts and accessories distribution center will help to improve the Renault group's after-sales services in Romania by supplying original spare parts and shipping them promptly." The center is capable of responding to urgent orders by shipping parts in stock to any customer in the Dacia, Renault and Nissan networks in Romania in less than 36 hours.

<u>Press contact</u>: Axelle de Ladonchamps Tél - +33 (0)1 76 84 64 69

Direction de la Communication 1967, rue du Vieux Pont de Sèvres – 92109 Boulogne Billancourt Cedex Tel.: + 33 (0)1 76 84 64 69 – Fax: + 33 (0)1 76 89 08 56 Sites : www.renault.com & www.media.renault.com ©Renault - Direction de la communication / Corporate Communications

## Key figures

Surface area:	65,000 m²
Time to build:	12 months (March 2009 – March 2010).
Number of loading/unloading docks:	30
Number of trucks:	64/day
Number of references:	70,745, including 31,080 in stock
Headcount:	160
Handling systems:	35, including 20 forklifts
Number of customers:	110 in Romania
	53 export customers in 33 countries
Share of exports in revenue:	40%
Delivery lead time for urgent orders (in Romania):	< 36 hours

## Top 3 best-selling parts:

1. oil filters: about 235,000 items / year

2. wheels: about 87,000 items / year

3. air filters: about 82,000 items / year